DIGITALISATION AND CIRCULAR ECONOMY: forestry and forestry based industry implications 12th International Scientific Conference WoodEMA 2019 Varna, September, 11-13, 2019

PERCEPTION OF WOOD-BASED PACKAGING INNOVATION APPLYING SMART SOLUTIONS



Ján Parobek Erika Loučanová Martina Nosáľová Anna Dovčíková



Methodology

The perception of innovative approaches to packaging from wood based materials focused on smart and features in Slovakia.

- smart packaging suitability and aesthetics,
- increasing awareness for purchasing decisions,
- innovation and ability to distinguish product,
- improving information about product,
- increasing good will and ethical values of brand as fair trade, CSR, etc.,
- enhancement of product packaging through smart packaging,
- acceptance of product price increase with a smart package up to 10%.

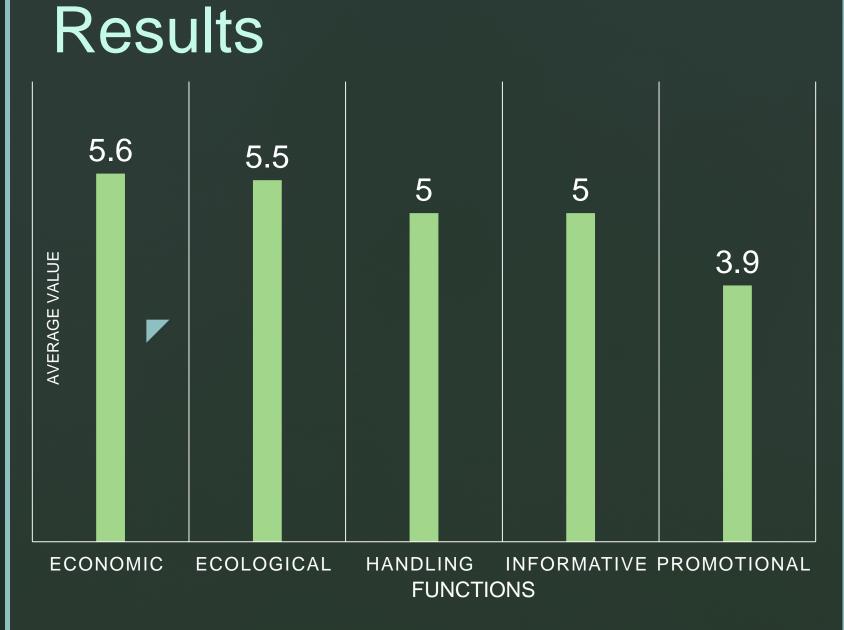
COST Action FP1405



Methodology

Survey	 Likert scale in the range of 1 to 7 (1-insignificant and 7 - very significant (important)) survey sample -100 respondents 	
Statistical Analyses	 Chi square test - the interdependencies between variables (age, income and education) and attitudes the probability of 95% 	
Results	 focuse on the individual functions of the wood based packaging to identify main advantages of innovative packaging functions for the decision-making processes 	











Results

- The results confirmed similar attitudes of consumers to the economical and ecological function as previous study.
- All age categories respondents required ecological innovation packaging.
- The older generation requires mainly innovation of the handling function of packaging and a low innovation status.



- The ecological function for Slovak customers is on the second place, the attitudes are similar for different income groups as well as for different groups by education.
- The customers do not consider the improvement of wood base packaging from the material point of view because they perceived wood as one of the best environmentally friendly packaging material.
- The main target group for the new packaging innovations are consumers of age categories from 41 to 60 years, because they had the highest requirements for packaging innovation.



	p value	
Research area	education	income
Smart packaging suitability and aesthetics	0.015	0.047
Improve information for buying decision	0.013	>0.05
Innovation and ability to distinguish product	0.016	>0.05
Improve information about product	0.043	>0.05
Increases good will and ethical values of brand, CSR, etc.	0.037	>0.05
Customer prefer traditional wood base packaging	0.039	>0.05
Customer preferences for smart wood packaging with absorbent component	0.037	>0.05
Customer preferences for smart wood packaging with antioxidant properties or antimicrobial agents	>0.05	0.009
Acceptance of product price increase with a smart package up to 10%	0.048	>0.05
Acceptance of product price increase with a smart package from 10% up to 50%	0.032	>0.05
Image: Sector of scientific of scientific of scientific conference12th International Scientific ConferenceDigitalisation and Circular Economy: Forestry and Forestry Based Industry ImplicVarna, Bulgaria, September 11th – 13th 2019	ations	





Conclusion

- the active and intelligent packaging consider issue as new and unknown
- there is the low interest of using individual smart packaging innovation among them
- the lack of experience and information of using innovative wood base packaging reflects the unwillingness to accept the higher price increase



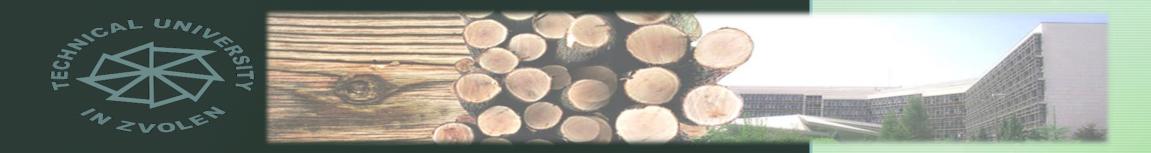




Conclusion

- packaging has a significant potential to contribute to sustainable development through the functions
- the data confirm that the most important packaging functions are protective, ecological, information and economic
- for consumers the least important function was the promotion (advertising) function





Thank you for your attention!

Associate Professor Ján Parobek, PhD. e-mail: parobek@vsld.tuzvo.sk Department of Marketing, Trade and World Forestry Technical University in Zvolen Masarykova 24, 960 53 Zvolen, Slovakia



12th International Scientific Conference Digitalisation and Circular Economy: Forestry and Forestry Based Industry Implications Varna, Bulgaria, September 11th – 13th 2019 The authors thank the Scientific Grant Agency of the Ministry of Education, Science, Research and Sport of the Slovak Republic and the Slovak Academy of Sciences, grant number 1/0666/19 "Determination of the development of a wood-based bioeconomy"